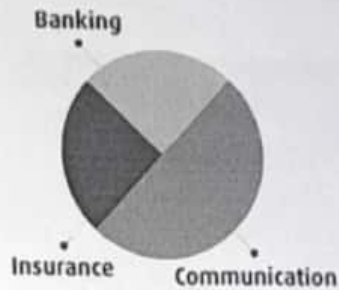


Certificate Programme in Banking, Finance and Insurance



TRAINING



MOCK INTERVIEWS

2 Certificates in 30 Days



**7 States
40+ Cities**



**100+
Colleges**



**5,000+
Students**

~95% of CPBFI students confirm:

“

A Boost in CONFIDENCE
Improvement in Communication SKILLS
Enhancement in Industry KNOWLEDGE
Joining CPBFI was the RIGHT DECISION!

”

(Based on feedback from 2,000+ students)

*“The secret of success is to be ready when your opportunity comes.”
- Benjamin Disraeli*

CURRICULUM SUMMARY – CPBFI ONLINE

CPBFI equips fresh graduates with domain knowledge and skills to help them become a part of BFSI industry. Apart from this, the HR workshop that is conducted at the end of the course provides the students with a practical experience of end-to-end recruitment process from selection of job advertisement to job interview.

KNOWLEDGE

Banking Operations

18 Hrs

1. Industry overview of banks, NBFCs and other financial institutions
2. Product and process training, asset and liability products, KYC and underwriting
3. Overview of role of RBI, various roles and functions in a bank, compliance & ethics and the impact of technology on the banking industry

KNOWLEDGE

Insurance Management

20 Hrs

1. Concepts of risk and uncertainty and need of insurance
2. Product and process training on life and non-life products, underwriting and claims process, distribution channels and structure of an insurance company
3. Overview of IRDA and the impact of technology on the insurance industry

SKILLS

18 Hrs

Advanced Communication Skills

1. Essential listening, speaking, reading and writing skills
2. Negotiation, sales-oriented communication, objection handling, customer service, and persuasion